



## DAVID THOMAS - TESTIMONIALS

"David is an experienced, insightful, passionate speaker on the potential of the Asian Region for Australian companies. If you have any plans to expand into the Region, David is the man to help you maximise your potential. If you haven't got the Region on your radar yet, I would urge you to book him to speak to your key people to understand what you might be missing out on - the global market is changing and its changing fast. Find out what that means to your business in a clear, entertaining, and motivational way."

**Hugh Gyton, Owner, Just a conversation**

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"It's great to meet people who are both intelligent and down to earth. David epitomizes both these characteristics. David has an amazing knowledge and depth of experience when it comes to working and/or dealing in Asia, especially China and India. Furthermore he has a wonderful sense of humour that is simply engaging. If you are thinking of doing business in Asia then David must be your first port of call. I look forward to travelling to China with David in 2008 as I develop my business in China."

**Craig Bulmer, Director, Making Training Work Pty Ltd**

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"David Thomas is the speaker you need if you want to see how easy it is to move your business into China! Listen, watch and learn from someone who clearly understands the market."

**Michelle Bowden, Director, Michelle Bowden Enterprises**

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"David's presentation was thought-provoking, inspiring and action-oriented. It has given me a great insight into the nature of the BRICs, and provided me with a trusted colleague who can introduce real possibilities in these countries. I am looking forward to doing more work with David!"

**Anders Sorman-Nilsson, Thinqe**

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"I attended a presentation that David gave on doing business in China and was thoroughly impressed with the quality of his presentation, his depth of knowledge on the subject and his willingness to assist others in taking advantages of opportunities he has identified. Would highly recommend David to anyone looking for a knowledgeable speaker on doing business in China for a workshop, seminar or conference."

**Jennifer Dalitz**

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"I've been present to hear David speak at a number of Thought Leader events over the last couple of years. David's grasp of the impact of the BRIC economies on our future makes him a leader in his field. This is compulsory information for anyone who considers themselves an entrepreneur or business leader. I highly recommend you spend some time with David Thomas."

**Lis Brandson**



"David's unique insights into our changing world is a message worth tuning into. An engaging speaker, his well-informed presentation on emerging markets will enlighten and galvanise! I recommend David to those who are looking at global expansion, particularly business development in China as well as in other countries in the region."

**Manchel Penilla**

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"I have been working with David Thomas and learning from David for the last 12 months and have found his insights, extraordinary connections and realness has allowed me to transform a major part of my business. I have never met anyone with such a gentle and powerful ability to slice into a culture and society such that results can be achieved in such a short time. Furthermore, at all times it's been so much fun!"

**Maurice Goldberg, Executive Chairman, The Ark Group**

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"Think Global' is the ideal brand for David Thomas and his business. It aptly describes his passion to encourage Australian business people to look beyond the horizon, and to maximise the opportunities available. What's more, David delivers. I am pleased to have been part of a Think Global study tour led by David, and was impressed by every aspect of his work."

**Graham Rich, Director + Publisher, brilliant!**

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"David is full of passion and he generously shares his knowledge and expertise from his cross-country experience. He is the best business coach, and I sincerely thank him for his great support on our business venture in Hong Kong."

**Abby Leung, ING Platform Services (HK)**

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"David's ability to facilitate the exchange of value business to business, leader to leader and country to country is exceptional. He is one of the classiest, diplomatic people I have met. CEOs should never consider anything global without at least chatting to him."

**Matt Church, Australian Thought Leaders**

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"I found my first trip to Hong Kong most worthwhile from a business, as well as personal, perspective - thanks in no small way to the efforts of David Thomas of Think Global Consulting. David's intimate knowledge of the business and cultural aspects of Hong Kong life was invaluable to me during these meetings and his local knowledge ensured we made our way around this wonderful city with minimal inconvenience."

**Terry Bell, Business Health**

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"David is the master of emerging economies. His knowledge of what's happening in China, India, Brazil and Russia is amazing. His ability to link organisations and individuals to these economies is a truly worthwhile experience that I would recommend to anyone."

**Rowdy (Ron) McLean, Owner, Creating Synergy**



“The University of Technology Sydney recently had the privilege of David Thomas presenting to its students studying Business and Culture in Asia Pacific (BCAP). BCAP is a key subject in the University's International Marketing program. It aims to provide critical analysis and interpretation of business practices and communication in the Asia Pacific region. To hear from an industry specialist is a significant benefit for students. With conviction I highly recommend David as a speaker. His knowledge and practical understanding of the dynamics of these two significant markets is outstanding. David's presentation was topical, insightful, thought provoking and certainly created much discussion. His style is relaxed yet focussed delivered with great enthusiasm and humour. Thank you David for a great evening - it was a pleasure to listen to you.”

**Liane Taylor, University of Technology Sydney**

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“We contacted David Thomas at Think Global Consulting to help us resolve contractual difficulties we were facing with our Chinese technology partners. We secured David's services in order to provide some expertise and direct coaching to our teams and personally to our CFO and myself. These sessions revolved around some cultural learnings and an adaptation of what we saw as legal issues into 'relationship challenges' with our Chinese partners. We took on board David's advice and, accordingly, adapted our direction and strategy in all of our dealings with China. Within what was an astoundingly short period of time, the strength was restored to the relationship and, today, that relationship has developed into a partnership which represents one of the key cornerstones of Blueprint's business. Without a doubt, David's expertise was the key element in this success. We at Blueprint Management Group would not hesitate to recommend David to organisations with objectives which include expansion into Asia.”

**Mike Adams, Group CEO, Blueprint Management Group**

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“In a world where the barriers to success are often imagined, a conversation with David Thomas offers the opportunity to cut through layers of inaccurate perception and get to truth of the matter. The road to success will always require intention and application, however David's counsel has helped me to choose the right direction, and fueled my optimism to think globally, with my feet firmly planted on the ground.”

**David McCubbin, CEO, Coup**

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